

# Lesson Plan


Class  
MCOM-SEM-III

Subject  
MPOB

Session : 2025-26  
Tutor : Satish Singla

<b>MANAGEMENT PROCESS AND ORGANISATIONAL BEHAVIOR</b> Discipline Specific Course (Semester-I) Course Code U25MOC101 Credits-4 60 Hours (4 Hrs/ week) Exam Time: 3 Hours Internal Marks:70 External Marks:30 Total Marks:100	
<i>Month</i>	<i>Topics to be covered</i>
August,2025	<ul style="list-style-type: none"> <li>• Meaning, Nature And Scope Of Management; Management Thoughts</li> <li>• Approaches to management: Scientific process, Decisions theory school</li> <li>• Quantitative and system school, Contingency theory of management</li> <li>• Managerial skills; Social responsibility of managers.</li> </ul>
September,2025	<ul style="list-style-type: none"> <li>• Managerial Functions: Planning – Concepts, Significance, Types</li> <li>• Organizing – Concept Principles, Types Of Organizations</li> <li>• Authority Responsibility, Power,Delegation, Decentralization</li> <li>• Staffing; Directing (Leading, Motivating And Communicating)</li> <li>• Coordinating ,Controlling, Process And Techniques</li> <li>• Organizational Behaviour: concepts, determinants</li> <li>• challenges and opportunities of OB</li> <li>• contributing disciplines to the OB</li> </ul>
<b>Test I : (Tentative) 4<sup>th</sup> Week</b>	
October,2025	<ul style="list-style-type: none"> <li>• Organizational culture and climate; Factors affecting OB</li> <li>• Understanding and managing individual behavior</li> <li>• Personality, Perception, Values,Attitudes and Learning.</li> </ul>
21November, 2025	<ul style="list-style-type: none"> <li>• Understanding And Managing Group Behavior: Interpersonal And Group Dynamics; Transaactional Analysis</li> <li>• Applications Of Emotional Intelligence In Organizations</li> <li>• Communication: Process ,Models Of Communication</li> <li>• Issues in organizational communication</li> <li>• Organizational Change; To Analyze The Major Concepts Of Organizational Behaviour In Business Organizational Development;</li> <li>• Conflict Management And Stress Management.</li> </ul>
<b>Test-II : (Tentative)-2<sup>nd</sup> Week</b>	
<b>Recommended Books and Readings</b> <ol style="list-style-type: none"> <li>1. Chandan, J.S., <i>Organizational Behaviour</i>, Vikas Publications</li> <li>2. Koontz, H &amp;Wechrich, H., <i>Management</i>, Tata McGraw Hill.</li> <li>3. Luthans, F., <i>Organizational Behaviour</i>, Tata McGraw Hill.</li> <li>4. Robbins, S.P., <i>Management</i>, Prentice Hall Ins.</li> <li>5. Robbins, S., Judge, T. &amp;Sanghi, S., <i>Organizational Behaviour</i>, Prentice Hall of India.</li> <li>6. Stoner, J., <i>Management</i>, Prentice Hall of India.</li> <li>7. Davis, K., <i>OrganisationalBehaviour</i>, Tata McGraw Hill.</li> </ol>	

Sign of Faculty  
Satish Singla

  
Principal  
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**GOVERNMENT COLLEGE FOR WOMEN, HISAR**

**Lesson Plan: January 2026 to May 2026**

Class  
M.COM-I SEM-I

Subject: Corporate Financial Decisions and Policy  
Course Code: U25MOC201T

Session : 2025-26  
Tutor :Heena Pahuja  
Internal: 30 External-70

Date	Week	Topics to be covered
06-1-2026 to 10-1-2026	Week 1	Meaning, objectives, and scope of financial management.
12-1-2026 to 17-1-2026	Week 2	Types of financial decisions: investment decisions, financing decisions, and dividend decisions.
19-1-2026 to 24-1-2026	Week 3	Risk–return framework for financial decision-making. Time value of money: concept, techniques of discounting, and compounding.
27-1-2026 to 31-1-2026	Week 4	Capital Budgeting Decisions: Nature and importance of capital budgeting, types of investment decisions,
02-2-2026 to 07-2-2026	Week 5	techniques of evaluating capital budgeting decisions: NPV, IRR, Payback Period, Profitability Index,.
09-2-2026 to 14-2-2026	Week 6	Risk analysis in capital budgeting
16-2-2026 to 21-2-2026	Week 7	Tentative : Seminar/Presentation/Assignment/Quiz- -5 Marks
23-2-2026 to 28-2-2026	Week 8	Capital Structure Decisions: Concept of optimum capital structure, theories of capital structure: Traditional theory, Modigliani and Miller (MM) theory (with and without taxes),
01.3.2026 to 08.3.2026		Vacations (Holi)
09-3-2026 to 14-3-2026	Week 9	Pecking order theory. Factors determining capital structure. Sources of finance: Long-term finance, short-term finance.
16-3-2026 to 21-3-2026	Week 10	Tentative : Seminar/Presentation/Assignment/Quiz- -5Marks
23-3-2026 to 28-3-2026	Week 11	Cost of Capital: Concept and importance, computation of cost for various sources of finance, Weighted Average Cost of Capital (WACC).
30-3-2026 to 31-3-2026	Week 12	Mid-term exam-15 Marks
01-4-2026 to 04-4-2026	Week 13	Concept and types of working capital. Operating cycle. Determinants of working capital. Estimation of working capital requirements. Working capital policy.
06-4-2026 to 11-4-2026	Week 14	Management of Current Assets: Management of cash, management of accounts receivables, management of inventories. Financing Working Capital.
13-4-2026 to 18-4-2026	Week 15	Dividend Policy: Meaning and forms of dividends. Theories of dividend policy. Impact of dividend policy on the value of a firm. Types of dividend policies..
20-4-2026 to 25-4-2026	Week 16	Corporate Restructuring: Types of business combinations: mergers, acquisitions, and takeovers. Motives of mergers and acquisitions: economies of scale, diversification, tax benefits, market expansion. Valuation of mergers and acquisitions
27-4-2026 to 30-4-2026	Week 17	Presentation
01-5-2026 to 04-5-2026	Week 18	Exam Preparation and Doubt Classes

  
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Heena Pahuja  
Assistant Professor,

**GOVERNMENT COLLEGE FOR WOMEN, HISAR**

Lesson Plan: January 2026 to May 2026

Class

M.COM-I SEM-II

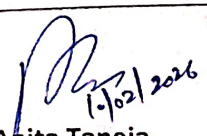
Subject: Research Methodology (DSC) Session : 2025-26

Course Code: U25MOC203T

Tutor : Dr. Anita Taneja  
Internal: 30 External-70

Date	Week	Topics to be covered
06-1-2026 to 10-1-2026	Week 1	Introduction to Business Research. Formulation of the research problem and development of research hypotheses.
12-1-2026 to 17-1-2026	Week 2	Characteristics of Good Research, Ethics in Business Research
19-1-2026 to 24-1-2026	Week 3	Research Process: Problem definition, Research Process,
26-1-2026 to 31-1-2026	Week 4	Research Design (Exploratory Research, Descriptive research and Experimental Research)
02-2-2026 to 07-2-2026	Week 5	Data collection, measurement and scaling: Secondary data collection methods,
09-2-2026 to 14-2-2026	Week 6	qualitative methods of data collection, attitude measurement and scaling, and questionnaire designing
16-2-2026 to 21-2-2026	Week 7	Sampling Design: Sampling concepts, sampling techniques, sample size determination and data processing.
23-2-2026 to 28-2-2026	Week 8	Tentative: Test – I and Assignments
01.3.2026 to 08.3.2026		Vacations (Holi)
09-3-2026 to 14-3-2026	Week 9	Preliminary data analysis and interpretation: Univariate and Bivariate analysis of data, Testing of hypotheses, Analysis of variance techniques (one way and two way ANOVA)
16-3-2026 to 21-3-2026	Week 10	Tentative: Test -II and Assignments
23-3-2026 to 28-3-2026	Week 11	non-parametric tests (chi-square test, run test, one sample and two sample sign test, Mann- Whitney U test, Wilcoxon Signed Rank Test and Kruskal – Wallis Test).
30-3-2026 to 04-4-2026	Week 12	Advance Data analysis techniques: Correlation and regression analysis,
06-4-2026 to 11-4-2026	Week 13	Factor Analysis, Discriminant Analysis,
13-4-2026 to 18-4-2026	Week 14	Cluster analysis, Multidimensional scaling
20-4-2026 to 25-4-2026	Week 15	Report writing and presentation of results.
27-4-2026 to 02-5-2026	Week 16	Presentations
04-5-2026 to 04-5-2026	Week 17	Exam Preparation and Doubt Classes

Note: The schedule of internal assessment activities such as class tests, assignments, Quiz, Role Play, Viva, Presentations, etc., is Tentative and may be revised/modified as per academic requirements.

  
Dr. Anita Taneja  
Assistant Professor, Commerce

  
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## Lesson Plan

Class  
M.Com. Sem-II

Subject  
Corporate Governance and Business Ethics (U25MOC212T)

Session: 2025-26  
Tutor: Rakesh

	Internal Marks:30	External Marks:70	Time: 3Hrs.
Month	Topic/s		
06-01-2026 to 10-01-2026 Week 1	Evolution of corporate governance; developments in India;		
12-01-2026 to 17-01-2026 Week 2	Regulatory framework of corporate governance in India; SEBI guidelines on corporate governance;		
19-01-2026 to 24-01-2026 Week 3	reforms in the Companies Act., Corporate management vs. governance,		
26-01-2026 to 31-02-2026 Week 4	Internal constituents of the corporate governance; key managerial personnel (KMP);		
02-02-2026 to 07-02-2026 Week 5	chairman- qualities of a chairman, powers, responsibilities and duties of a chairman;		
09-02-2026 to 14-02-2026 Week 6	chief executive officer (CEO), role and responsibilities of the CEO.		
16-02-2026 to 21-02-2026 Week 7	Introduction to Business Ethics: The concept, nature and growing significance of Ethics in Business, Ethical Principles in Business,		
23-02-2026 to 28-02-2026 Week 8	Tentative Test-I and Assignments		
01-03-2026 to 08-03-2026	Holi Vacations		
09-03-2026 to 14-03-2026 Week 9	Tentative Test-II and Assignments		
16-03-2026 to 21-03-2026 Week 10	Ethics in Management,		
23-03-2026 to 28-03-2026 Week 11	Theories of Business Ethics,		
30-03-2026 to 04-04-2026 Week 12	Ethical Issues in Business, Business Ethics in 21st Century.		
06-04-2026 to 11-04-2026 Week 13	Ethics in various functional areas of Business: Ethics in Finance,		
13-04-2026 to 18-04-2026 Week 14	Ethics in HRM,		
20-04-2026 to 25-04-2026 Week 15	Ethics in Marketing,.		
27-04-2026 to 02-05-2026 Week 16	Ethics in Production and Operation Management		
04-05-2026 Week 17	Revision		

*Rakesh*  
10/2/2026  
Rakesh  
Associate Prof. of Commerce

*[Signature]*  
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**Lesson Plan: January 2026 to May 2026**

Class	Subject: Principles and Practices of Marketing	Session: 2025-26
M.COM-I SEM-II	Course Code: U25MOC204T	Tutor: Dr. Vasundhra Internal: 30 External-70

Date	Week	Topics to be covered
06-1-2026 to 10-1-2026	Week 1	Nature, scope and concept of marketing;
12-1-2026 to 17-1-2026	Week 2	Corporate orientations towards the marketplace; Marketing Mix
19-1-2026 to 24-1-2026	Week 3	Understanding 4 A's of Marketing; Marketing Environment and Environment Scanning
27-1-2026 to 31-1-2026	Week 4	Marketing Information System and Marketing Research;
02-2-2026 to 07-2-2026	Week 5	Understanding Consumer and Industrial Markets; Market Segmentation, Targeting and Positioning
09-2-2026 to 14-2-2026	Week 6	Product decisions: Product concept and classification, product mix
16-2-2026 to 21-2-2026	Week 7	Product life cycle, new product development; Product branding, packaging and labelling decisions Tentative: Seminar/Presentation/Assignment/Quiz-5 Marks
23-2-2026 to 28-2-2026	Week 8	Pricing decisions: Factors affecting pricing decisions, setting the price, Pricing strategies and methods.
01.3.2026 to 08.3.2026		Vacations (Holi)
09-3-2026 to 14-3-2026	Week 9	Distribution channels and Logistics management: nature, types and role of intermediaries, factors influencing the channel selection, intensity of market coverage
16-3-2026 to 21-3-2026	Week 10	Channel behavior and Organization: conflict management, vertical marketing system, horizontal marketing system, hybrid marketing system Tentative: Seminar/Presentation/Assignment/Quiz-5Marks
23-3-2026 to 28-3-2026	Week 11	Logistics management: objectives and major decisions areas of logistics.
30-3-2026 to 31-3-2026	Week 12	Promotional and communication decisions: promotion as communication, elements of promotion mix, Mid-term exam-15 Marks
01-4-2026 to 04-4-2026	Week 13	factors influencing promotion mix, role of advertising, sales promotion, personal selling and public relations
06-4-2026 to 11-4-2026	Week 14	Holistic marketing: Trends in marketing practices, Internal marketing, socially responsible marketing,
13-4-2026 to 18-4-2026	Week 15	Marketing implementation and control; New issues in marketing
20-4-2026 to 25-4-2026	Week 16	Globalization, Consumerism, Green Marketing, Direct Marketing, Network Marketing, Event Marketing, Ethics in Marketing.
27-4-2026 to 30-4-2026	Week 17	Class Presentations
01-5-2026 to 04-5-2026	Week 18	Exam Preparation and Doubt Classes

Note: The schedule of internal assessment activities such as class tests, assignments, Quiz, Viva, Presentations, etc., is Tentative and may be revised/modified as per academic requirements.

*Vasundhra*  
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**Lesson Plan: January 2026 to May 2026**

<b>Class</b> MCOM-II SEM-IV	<b>Subject: Counselling Skills</b> MCH-434	<b>Session: 2025-26</b> Tutor: Dr. Vasundhra Internal: 40 External-60
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Date	Week	Topics to be covered
06-1-2026 to 10-1-2026	Week 1	Introduction to Counseling; Meaning and Concept of Counseling
12-1-2026 to 17-1-2026	Week 2	Emergence and Growth of Counseling; Definition and Scope
19-1-2026 to 24-1-2026	Week 3	Need, Goals and Importance of Counseling in Individual and Organizational Context
27-1-2026 to 31-1-2026	Week 4	Role and Characteristics of Counselor and Counselee
02-2-2026 to 07-2-2026	Week 5	Difference between Counseling and Psychotherapy; General Principles of Counseling
09-2-2026 to 14-2-2026	Week 6	Psycho-Analytical Approach – Sigmund Freud’s Theory
16-2-2026 to 21-2-2026	Week 7	Therapeutic Approach – Alfred Adler’s Theory, Tentative Test-I 7.5 Marks
23-2-2026 to 28-2-2026	Week 8	Behaviouristic Approach – B. F. Skinner’s Theory
01.3.2026 to 08.3.2026		Vacations (Holi)
09-3-2026 to 14-3-2026	Week 9	Cognitive Approach – Albert Ellis Model
16-3-2026 to 21-3-2026	Week 10	Humanistic Approach – Carl Rogers’ Theory Tentative: Test -II 7.5 Marks
23-3-2026 to 28-3-2026	Week 11	Counseling Process – 5-D Model and Phases of Counseling
30-3-2026 to 31-3-2026	Week 12	Counseling Environment and Procedure; Core Conditions of Counseling VIVA-5 Marks
01-4-2026 to 04-4-2026	Week 13	Counselor’s Attitude and Counseling Skills; Verbal & Non-verbal Communication
06-4-2026 to 11-4-2026	Week 14	Listening Skills; Listening Barriers and Strategies to Overcome Barriers, Quiz-5 Marks
13-4-2026 to 18-4-2026	Week 15	Organizational Applications of Counseling Skills – Occupational Stress & Performance Management
20-4-2026 to 25-4-2026	Week 16	Special Problems in Counseling – Selection of Strategies, Interventions, and Behavior Change
27-4-2026 to 30-4-2026	Week 17	Ethical and Legal Aspects of Counseling; Current Trends in Counseling Presentations-10 Marks
01-5-2026 to 04-5-2026	Week 18	Exam Preparation and Doubt Classes

**Note:** The schedule of internal assessment activities such as class tests, assignments, Quiz, Viva, Presentations, etc., is Tentative and may be revised/modified as per academic requirements.

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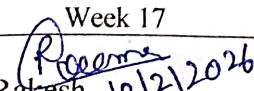
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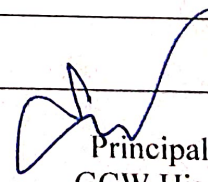
Class  
M.Com. Sem-IV

Subject  
Rural Marketing (MCM-422)

Session: 2025-26  
Tutor: Rakesh

	Internal Marks:40	External Marks:60	Time: 3Hrs.
Month	Topic/s		
06-01-2026 to 10-01-2026 Week 1	Features, Significance, Scope and Limitations of rural markets in India;		
12-01-2026 to 17-01-2026 Week 2	Environmental factors affecting rural markets; Changing focus of corporate towards rural markets; Demographic and psychographic profile of rural consumer;		
19-01-2026 to 24-01-2026 Week 3	Classification of products and services in Rural marketing, rural demand and problems in rural marketing,		
26-01-2026 to 31-02-2026 Week 4	Agriculture Marketing –Definition, Scope, Concept and Objectives;		
02-02-2026 to 07-02-2026 Week 5	Differences in Agricultural and Consumer Marketing; Constraints in Agricultural marketing;		
09-02-2026 to 14-02-2026 Week 6	Role of Agriculture in Economic Development of India; Role of Government in Agricultural Development;		
16-02-2026 to 21-02-2026 Week 7	Agribusiness; Export potential for farm products -Supporting Services.		
23-02-2026 to 28-02-2026 Week 8	Tentative Test-I and Assignments		
01-03-2026 to 08-03-2026	Holi Vacations		
09-03-2026 to 14-03-2026 Week 9	Tentative Test-II and Assignments		
16-03-2026 to 21-03-2026 Week 10	Cooperative Marketing –Concept, History, Functions – Reasons for slow progress of cooperative sector,		
23-03-2026 to 28-03-2026 Week 11	Advantages & Limitations of Organized retailing in Agri Inputs and Outputs, Trends in Agri Marketing.		
30-03-2026 to 04-04-2026 Week 12	Supply Chain Management in Agri Business i.e. Cold Chains, Organized procurement & warehousing.		
06-04-2026 to 11-04-2026 Week 13	Marketing Mix for rural products;		
13-04-2026 to 18-04-2026 Week 14	Role of financial institutions in rural marketing.		
20-04-2026 to 25-04-2026 Week 15	Rural marketing strategies: Different models and case studies of corporate vis Tata Kisan Seva Kendra, Commodity market functioning etc.		
27-04-2026 to 02-05-2026 Week 16	Innovative distribution Channels like ITC E-Choupal, Godrej Adhar, HUL Shakti.		
04-05-2026 Week 17	Revision		

  
Rakesh 10/2/2026  
Associate Prof. of Commerce

  
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**Lesson Plan : January 2026 to May 2026**

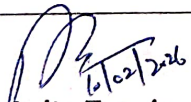
Class  
MCOM-II SEM-IV

Subject: Retail Management  
MCM 421

Session: 2025-26  
Tutor : Dr. Anita Taneja  
Internal: 40 External-60

Date	Week	Topics to be covered
06-1-2026 to 10-1-2026	Week 1	Retail scenario at International and National Level, Technology in Retailing, Multi-channel Retailing,
12-1-2026 to 17-1-2026	Week 2	E-Retailing: Future of e-retailing, Challenges for traditional retail and e-retail, FDI in Retail
19-1-2026 to 24-1-2026	Week 3	Test and Revision
27-1-2026 to 31-1-2026	Week 4	Careers in Retailing; Understanding Consumers
02-2-2026 to 07-2-2026	Week 5	Retail Locations- Planned and Unplanned
09-2-2026 to 14-2-2026	Week 6	Retail Site Location- Site Characteristics, Trade Area Characteristics, Location and Site Evaluation
16-2-2026 to 21-2-2026	Week 7	Store Layout and Design; Space Management Visual Merchandising; Atmospheric
23-2-2026 to 28-2-2026	Week 8	Tentative: Test – I and Assignment
01.3.2026 to 08.3.2026		Vacations (Holi)
09-3-2026 to 14-3-2026	Week 9	Managing Merchandise - Merchandise Planning, Process,
16-3-2026 to 21-3-2026	Week 10	Tentative: Test -II and Assignment
23-3-2026 to 28-3-2026	Week 11	Forecasting Sales, Developing Assortment Plans,
30-3-2026 to 04-4-2026	Week 12	National Brands and Private Labels; Retail Pricing- Setting Retail Prices,
06-4-2026 to 11-4-2026	Week 13	Price Adjustments, Pricing Strategies; Retail Communication Mix.
13-4-2026 to 18-4-2026	Week 14	Information and Supply Chain Management- Information Flows, Logistics, Distribution Centre.
20-4-2026 to 25-4-2026	Week 15	Contemporary issues in Retail Significance of retail as an industry
27-4-2026 to 02-5-2026	Week 16	Presentations
04-5-2026 to 04-5-2026	Week 17	Exam Preparation and Doubt Classes

Note: The schedule of internal assessment activities such as class tests, assignments, Research Project, Quiz, Viva, Presentations, etc., is Tentative and may be revised/modified as per academic requirements.

  
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Assistant Professor, Commerce

  
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## Lesson Plan


Class  
MCOM-SEM-IV

Subject  
MCH:335 Compensation Management

Session : 2025-26  
Tutor : Satish Singla

	Internal Marks:40	External Marks:60	Time: 3Hrs.
<b>Month</b>	<b>Topics to be covered</b>		
July,2025	<ul style="list-style-type: none"> <li>• Compensation Management- Concept, Objectives</li> <li>• Nature, Types, Compensation Responsibilities</li> <li>• Compensation Philosophies &amp; Approaches</li> </ul>		
August,2025	<ul style="list-style-type: none"> <li>• Bases For Pay- Traditional Bases</li> <li>• Incentive Pay And Person-Focused Pay</li> <li>• Pay For Performance</li> </ul>		
September,2025	<ul style="list-style-type: none"> <li>• Competency Based Pay</li> <li>• Team Rewards Designing Compensation System</li> <li>• Internal Alignment (Job Analysis And Job Evaluation)</li> <li>• External competitiveness and individual contribution.</li> </ul>		
	<ul style="list-style-type: none"> <li>• <b>Test I : (Tentative)</b></li> </ul>		
October,2025	<ul style="list-style-type: none"> <li>• Employee Benefits- legally required benefits, discretionary benefits and key issues in employee benefits; Compensating Executives, Laws relating to Compensation.</li> </ul>		
	<ul style="list-style-type: none"> <li>• <b>Test-II : (Tentative)</b></li> </ul>		
21November, 2025	<ul style="list-style-type: none"> <li>• Contemporary Strategic Compensation Challenges-</li> <li>• Compensation Practices Of Multinational Corporations</li> <li>• Working Of Different Institutions Related To Reward System Like Wage Boards, Pay Commissions</li> </ul>		
	<p><b>Recommended Books and Readings</b></p> <ol style="list-style-type: none"> <li>1. Martocchio, Joseph J, Strategic Compensation: A Human Resource Management Approach, Pearson Education.</li> <li>2. Milkovich and Newman, Compensation, Tata McGraw-Hill.</li> <li>3. Armstrong, Michel and Murlis, Helen, Reward Management: A Handbook of Salary Administration, Kogan Page.</li> <li>4. Bhattacharya, M.S.&amp; Sengupta, N., Compensation Management, Excel Books</li> </ol>		

Sign of Faculty  
Satish Singla

  
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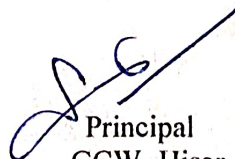
Class  
MCOM-SEM-IV

Subject  
MCH-331: Human Resource Planning

Session : 2025-26  
Tutor : Satish Singla

	Internal Marks:40	External Marks:60	Time: 3Hrs.
<b>Month</b>	<b>Topics to be covered</b>		
July,2025	<ul style="list-style-type: none"> <li>Human Resource Planning: Concept, Objectives, Benefits, Problems</li> </ul>		
August,2025	<ul style="list-style-type: none"> <li>Strategic Human Resource Planning</li> <li>Job Analysis</li> <li>Human Resource Planning Process and Action Plans: Human Resource Demand Forecasting: Assessment and Techniques</li> </ul>		
September,2025	<ul style="list-style-type: none"> <li>Human Resource Supply Forecasting: Assessment and Techniques;</li> <li>Action plans for Recruitment and Selection</li> <li>Separation, Retention,</li> <li>Training and Redeployment</li> </ul>		
	<ul style="list-style-type: none"> <li><b>Test I : (Tentative)</b></li> </ul>		
October,2025	<ul style="list-style-type: none"> <li>Productivity Management and Human Resource Planning:</li> <li>Work Study, Method Study, Work Measurement,</li> <li>Job Design, Work Scheduling.</li> </ul>		
21November, 2025	<ul style="list-style-type: none"> <li>Human Resource Planning in Changing Context: Human Resource Information System; Human Resource Accounting and Audit;</li> <li>Structure of Labor Force and Demographic Changes: Problems and Challenges.</li> </ul>		
	<ul style="list-style-type: none"> <li><b>Test-II : (Tentative)</b></li> </ul>		
	<p style="text-align: center;"><b>Recommended Books and Readings</b></p> <p>Sekhri, A., Human Resource Planning &amp; Audit, Himalya Publishing House</p> <p>2. Bhattacharyya D.K., <i>Human Resource Planning</i>, Excel Books India.</p> <p>1. Dessler, G., <i>Human Resource Management</i>, Prentice Hall of India</p> <p>2. Rao, V.S.P., <i>Human Resource Management</i>, Excel Books</p> <p>3. Ashwathappa, K., <i>Text &amp; Cases in Human Resources Management</i>, Tata McGraw Hill</p> <p>4. D'Cenzo, David A. and Robbins, S. P., <i>Human Resource Management</i>, John Wiley</p> <p>5. Gomez-Mejia, Luis R., D. B. Balkin, and. Cardy, R. L <i>Managing Human Resources</i>, Prentice Hall</p> <p>6. Rothwell, W. J., &amp; Kazanas, H. C., <i>Planning and Managing Human Resources</i>, Jaico Publishing House</p> <p>7. Stevenson, W., <i>Operations Management</i>, McGraw Hill</p>		

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