

GOVERNMENT COLLEGE FOR WOMEN, HISAR

Lesson Plan July 2026 to November/December 2026

Name of Teacher: Parveen Kumari
Class: BBA 1st Sem.
Subject: GST Return Filing
Subject Code: C24SEC101T

External Marks: 50

Internal Marks: 25

Total Marks: 75

Date	Week	Topics to be covered
05.08.2026 to 08.08.2026	Week 1	Unit-I: Introduction to GST – overview of GST; concepts; taxes subsumed under GST; components of GST.
10.08.2026 to 15.08.2026	Week 2	Unit-I: GST Council; advantages of GST; GST registration; basic registration provisions and process.
17.08.2026 to 22.08.2026	Week 3	Unit-I: GST principles; Vijay Kelkar Sha Committee recommendations; comprehensive structure of GST model in India.
24.08.2026 to 29.08.2026	Week 4	Unit-I: Single GST and Dual GST; GST rates; taxes exempted from GST; taxes and duties outside the purview of GST.
31.08.2026 to 05.09.2026	Week 5	Unit-I: Taxation of services; integrated review and practical illustrations of Unit-I topics.
07.09.2026 to 12.09.2026	Week 6	Unit-II: Tax Invoice and Bill of Supply; transactions covered under GST; Composition Scheme.
14.09.2026 to 19.09.2026	Week 7	Unit-II: Reverse Charge Mechanism; Composite Supply and Mixed Supply; practical illustrations.
21.09.2026 to 26.09.2026	Week 8	Unit-II: Time of Supply of Goods & Services; Value of Supply; valuation concepts and examples.
28.09.2026 to 03.10.2026	Week 9	Unit-II: Input Tax Credit (ITC); availability of ITC in special circumstances; basic conditions and practical cases.
05.10.2026 to 10.10.2026	Week 10	Unit-II: Distribution of Credit; matching of Input Tax Credit; Cross-utilization of ITC between Central GST and State GST; Unit-II revision.
12.10.2026 to 17.10.2026	Week 11	Unit-III: Regular monthly filing of returns; composition quarterly filing returns; introduction to GST return forms.
19.10.2026 to 24.10.2026	Week 12	Unit-III: GSTR-1 and GSTR-2; purpose, contents and filing-related aspects.
26.10.2026 to 31.10.2026	Week 13	Minor Test and Presentation
11.11.2026 to 14.11.2026	Week 14	Unit-III: GSTR-2A, GSTR-3 and GSTR-3B; return-wise understanding and practical illustrations.
16.11.2026 to 21.11.2026	Week 15	Unit-III: Annual returns – GSTR-9; GSTR-9A; GSTR-9B & GSTR-9C; comparative understanding.
23.11.2026 to 28.11.2026	Week 16	Unit-III: Records to be maintained under GST; return-filing workflow; practical exercises covering monthly, quarterly and annual returns.
30.11.2026 to 04.12.2026	Week 17	Comprehensive revision of Units I-III; integrated practical exercises, model questions and examination preparation.

Teacher's Signature

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GOVERNMENT COLLEGE FOR WOMEN, HISAR

Lesson Plan July 2026 to November/December 2026

Name of Teacher: KIRTI VERMA

Class: - BBA 1ST

Subject:- Management Concepts and Principles

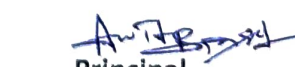
Subject Code:- C24BBA101T

External Marks - 70 Internal Marks- 30 Total Marks - 100

Date	Week	Topics to be covered
05.08.2026 to 08.08.2026	Week 3	Nature, Scope and Significance of Management; Process of Management; Role of Managers;
10.08.2026 to 15.08.2026	Week 4	Principles of Management; Levels of Management;
17.08.2026 to 22.08.2026	Week 5	Evolution of Management Thought: Classical,
24.08.2026 to 29.08.2026	Week 6	Neoclassical and Contingency.
31.08.2026 to 05.09.2026	Week 7	Planning: Meaning, Importance, and Process; Effective Planning; ;
07.09.2026 to 12.09.2026	Week 8	Types of Plans;
14.09.2026 to 19.09.2026	Week 9	Decision Making: Concept, Nature, Types of Decision, Process, and Techniques 1 st Minor Test
21.09.2026 to 26.09.2026	Week 10	Management by Objectives: Concept & Applications.
28.09.2026 to 03.10.2026	Week 11	Organizing: Nature, Importance, Principles and Process;
05.10.2026 to 10.10.2026	Week 12	Departmentalization; Decentralization; Centralization;
12.10.2026 to 17.10.2026	Week 13	Delegation; Authority and Responsibility Presentation
19.10.2026 to 24.10.2026	Week 14	Line, Staff, and Functional; Formal vs. Informal Organizations.
26.10.2026 to 31.10.2026	Week 15	Leadership: Meaning and Nature, Theory of Leadership;
11.11.2026 to 14.11.2026	Week 16	Motivation: Meaning and Nature; Process and Content Theory of Motivation. 2 nd Minor Test
16.11.2026 to 21.11.2026	Week 17	Control: Nature, Process, and Significance;
23.11.2026 to 28.11.2026	Week 18	Control Methods: Pre-action Control, Steering Control and Post-action Control
30.11.2026 to 04.12.2026	Week 19	Revision



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Lesson Plan July 2026 to November/December 2026

Name of Teacher: Mr. Satish Pannu

Class: - BBA 1st semester

Subject:- Computer Application in Management

Subject Code: ~~C24MIC0102T~~
C24MIC101T

External Marks - 35 Internal Marks- 15 Total Marks - 50

Date	Week	Topics to be covered
20.07.2026 to 25.07.2026	Week 1	-
27.07.2026 to 01.08.2026	Week 2	-
03.08.2026 to 08.08.2026	Week 3	Introduction to Computer,
10.08.2026 to 15.08.2026	Week 4	Characteristics of Computers; Evolution of Computers;
17.08.2026 to 22.08.2026	Week 5	Basic Components of a Computer, Their Functions, and Inter-relation;
24.08.2026 to 29.08.2026	Week 6	Computer Languages;
31.08.2026 to 05.09.2026	Week 7	Types of Computer Systems: Personal-Micro, Mini, Mainframe, and Super Computer.
07.09.2026 to 12.09.2026	Week 8	Data Storage: Primary Storage, Secondary Storage
14.09.2026 to 19.09.2026	Week 9	Input and Output Devices
21.09.2026 to 26.09.2026	Week 10	Operating System: Introduction to Operating System;
28.09.2026 to 03.10.2026	Week 11	Presentation 1st, Types of Operating, Systems;
05.10.2026 to 10.10.2026	Week 12	Unit Test, Word Processor: Meaning
12.10.2026 to 17.10.2026	Week 13	Applications of Word Processor
19.10.2026 to 24.10.2026	Week 14	Communication: Concept of Data Communication
26.10.2026 to 31.10.2026	Week 15	Network Topology,
11.11.2026 to 14.11.2026	Week 16	Presentation 2nd, Basics of MS Office: MS Word,
16.11.2026 to 21.11.2026	Week 17	MS Excel,
23.11.2026 to 28.11.2026	Week 18	MS PowerPoint, Usage and Applications
30.11.2026 to 04.12.2026	Week 19	Revision

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Lesson Plan July 2026 to November/December 2026

Name of Teacher: Preeti

Class: - BBA Semester 1

Subject:- Psychology and Sociology in the business Context

Subject Code:- C24BBA102T

External Marks -

Internal Marks-

Total Marks -

Date	Week	Topics to be covered
20.07.2026 to 25.07.2026	Week 1	Psychological Foundations of Management -I: Key perspectives in psychology
27.07.2026 to 01.08.2026	Week 2	The many facets of behavior
03.08.2026 to 08.08.2026	Week 3	The bases of human behavior
10.08.2026 to 15.08.2026	Week 4	Sensory, Attentional and Perceptual processes- Making contact with the world around us
17.08.2026 to 22.08.2026	Week 5	Learning- How we are changed by experience
24.08.2026 to 29.08.2026	Week 6	Psychological Foundations of Management- II: Thinking, deciding and Communicating
31.08.2026 to 05.09.2026	Week 7	Thinking, deciding and Communicating
07.09.2026 to 12.09.2026	Week 8	Personality – Uniqueness and consistency in the behavior of individual.
14.09.2026 to 19.09.2026	Week 9	Personality – Uniqueness and consistency in the behavior of individual.
21.09.2026 to 26.09.2026	Week 10	Sociological Foundations of Management-I:Attribution: Understanding the causes of others' behavior
28.09.2026 to 03.10.2026	Week 11	Test of unit 2 and Understanding the causes of others' behavior
05.10.2026 to 10.10.2026	Week 12	Beliefs and attributions in everyday life
12.10.2026 to 17.10.2026	Week 13	Beliefs and attributions in everyday life
19.10.2026 to 24.10.2026	Week 14	Attitudes and social cognition: Evaluating the social world
26.10.2026 to 31.10.2026	Week 15	Attitudes and social cognition: Evaluating the social world
11.11.2026 to 14.11.2026	Week 16	Test of unit 2 and Sociological Foundations of Management II- Understanding Social institutions
16.11.2026 to 21.11.2026	Week 17	Understanding Social institutions
23.11.2026 to 28.11.2026	Week 18	Test of unit 3 and The market as a social institution
30.11.2026 to 04.12.2026	Week 19	Test of unit4 and revision

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Lesson Plan July 2026 to November/December 2026

Name of Teacher: KIRTI VERMA

Class: - BBA 1ST

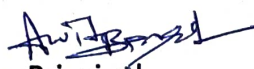
Subject:- Fundamental of Accounting

Subject Code:- C24BBA103T

External Marks - 70 Internal Marks- 30 Total Marks - 100

Date	Week	Topics to be covered
05.08.2026 to 08.08.2026	Week 3	Accounting: Nature, Scope, Functions and Limitations; Types of Accounting and Accounting System;
10.08.2026 to 15.08.2026	Week 4	Accounting Concepts and Conventions;
17.08.2026 to 22.08.2026	Week 5	Accounting Equation
24.08.2026 to 29.08.2026	Week 6	Accounting Process: Journal and Ledger, Trial Balance, Subsidiary Books
31.08.2026 to 05.09.2026	Week 7	Capital and Revenue; Classification of Income, Expenditure, and Receipts
07.09.2026 to 12.09.2026	Week 8	Preparation of Final Accounts.
14.09.2026 to 19.09.2026	Week 9	Trading Account, Profit and Loss Account, Balance Sheet (with adjustments)
21.09.2026 to 26.09.2026	Week 10	1 st Minor Test
28.09.2026 to 03.10.2026	Week 11	Depreciation: Concept, Causes, Features
05.10.2026 to 10.10.2026	Week 12	Objectives, and Methods
12.10.2026 to 17.10.2026	Week 13	Valuation of Stock, Bank Reconciliation Statement
19.10.2026 to 24.10.2026	Week 14	2 nd Minor Test
26.10.2026 to 31.10.2026	Week 15	Introduction of IASB & IFRS
11.11.2026 to 14.11.2026	Week 16	Role of Computer in Accounting; Flow Chart, Software
16.11.2026 to 21.11.2026	Week 17	Packages for Accounting
23.11.2026 to 28.11.2026	Week 18	Accounting for Non-Profit Organizations
30.11.2026 to 04.12.2026	Week 19	Revision


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GOVERNMENT COLLEGE FOR WOMEN, HISAR

Lesson Plan July 2026 to November/December 2026

Name of Teacher: Mr. Satish Kumar

Class: - BBA II (Sem.III) Subject:- Basic of HRM Subject Code:- C24BBA301T

External Marks - 70 Internal Marks- 30 Total Marks -100

Date	Week	Topics to be covered
20.07.2026 to 25.07.2026	Week 1	Concept and perspective of Human Resource Management
27.07.2026 to 01.08.2026	Week 2	Human Resource Management in changing Environment, Managerial and Operative function of HRM
03.08.2026 to 08.08.2026	Week 3	Strategic HRM, International HRM, concept, importance and model of international HRM
10.08.2026 to 15.08.2026	Week 4	Understanding cross cultural HR challenges
17.08.2026 to 22.08.2026	Week 5	Managing a diverse workforce in International Operations.
24.08.2026 to 29.08.2026	Week 6	Assignment-1 (class Presentation)
31.08.2026 to 05.09.2026	Week 7	Job Analysis, Recruitment and selection process, Sourcing candidate, Screening Techniques, Interview process, and onboarding.
07.09.2026 to 12.09.2026	Week 8	Retention: meaning, objective and importance, Manpower Training and Development
14.09.2026 to 19.09.2026	Week 9	Career planning and Development: concept, Career Planning stages and problem in Career planning.
21.09.2026 to 26.09.2026	Week 10	Assignment-II, Performance Management: setting performance goals,
28.09.2026 to 03.10.2026	Week 11	Performance Appraisal method, Feedback Mechanisms and performance plans,
05.10.2026 to 10.10.2026	Week 12	Unit Test -1 , Job Evaluation, and Compensation: concept , objective, Principles, Importance and Components.
12.10.2026 to 17.10.2026	Week 13	Employee Benefits and Incentive Scheme.
19.10.2026 to 24.10.2026	Week 14	Industrial Relation and Industrial Dispute,
26.10.2026 to 31.10.2026	Week 15	Principals and Guideline for effective management, Standing Orders
11.11.2026 to 14.11.2026	Week 16	Unit Test – II, Labour Relations and Collective Bargaining, Labour welfare and Security Measures.
16.11.2026 to 21.11.2026	Week 17	Statutory Welfare provision in Factory Act.
23.11.2026 to 28.11.2026	Week 18	Case studies and revisionary
30.11.2026 to 04.12.2026	Week 18	Doubt Classes

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GOVERNMENT COLLEGE FOR WOMEN, HISAR

Lesson Plan July 2026 to November/December 2026

Name of Teacher: Parveen Kumari
Class: BBA 3rd Sem.
Subject: Business Economics
Subject Code: 24BBA0302T

External Marks: 70

Internal Marks: 30

Total Marks: 100

Date	Week	Topics to be covered
01.08.2026 to 08.08.2026	Week 1	Unit-I: Business Economics – nature and scope; difference between economics and business economics; basic techniques under business economics.
10.08.2026 to 15.08.2026	Week 2	Unit-I: Role of business economics in decision making; basic concepts in business economics; demand and supply – concept and determinants.
17.08.2026 to 22.08.2026	Week 3	Unit-I: Law of demand and supply; concept of elasticity of demand and supply.
24.08.2026 to 29.08.2026	Week 4	Unit-I: Applications and interpretation of demand, supply and elasticity concepts; integrated discussion of Unit-I.
31.08.2026 to 05.09.2026	Week 5	Unit-II: Utility analysis – concept; relation between Total Utility and Marginal Utility; Law of Diminishing Marginal Utility.
07.09.2026 to 12.09.2026	Week 6	Unit-II: Equi-Marginal Utility and its applications in business; Indifference Curve – concept and properties.
14.09.2026 to 19.09.2026	Week 7	Unit-II: Consumer equilibrium; application of utility and indifference-curve concepts.
21.09.2026 to 26.09.2026	Week 8	Unit-II: Consolidation of utility analysis; consumer equilibrium and business applications; revision of Unit-II.
28.09.2026 to 03.10.2026	Week 9	Unit-III: Production function – various concepts; short-run production function.
05.10.2026 to 10.10.2026	Week 10	Unit-III: Long-run production function; internal and external economies of scale.
12.10.2026 to 17.10.2026	Week 11	Unit-III: Cost and Revenue – costs in short and long period; relationship among various cost curves in short and long period.
19.10.2026 to 24.10.2026	Week 12	Unit-III: Concept of revenue; relationship between AR and MR curves; break-even analysis.
26.10.2026 to 31.10.2026	Week 13	Minor Test and Presentation
11.11.2026 to 14.11.2026	Week 14	Unit-III: Applications of production, cost and revenue concepts; break-even analysis. Market structure – concept of market and its features; price and output determination in short and long period under perfect competition.
16.11.2026 to 21.11.2026	Week 15	Unit-IV: Monopoly – concept, features and price determination. Monopolistic competition – concept, features and price determination.
23.11.2026 to 28.11.2026	Week 16	Unit-IV: Oligopoly – concept, features and price determination; Cournot's and Bertrand's duopoly models.
30.11.2026 to 04.12.2026	Week 17	Unit-IV: Edgeworth duopoly model; comparative discussion of market structures; revision of Unit-IV.

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Lesson Plan July 2026 to November/December 2026

Name of Teacher: Mrs. Komal Verma and Divya Jain

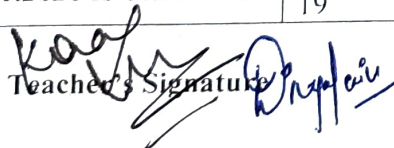
Class: - BBA II MIN

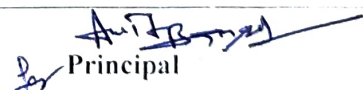
Subject:- AI in Business Application

Subject Code: 24MIC0302T +24MIC0302P

External Marks $\frac{L-35}{T-35}$ Internal Marks $\frac{L-15}{T-15}$ Total Marks - 100

Date	Week	Topics to be covered
20.07.2026 to 25.07.2026	Week 1	Unit-I: Understanding AI in Business - What is AI? Intro to AI Tools - What is ChatGPT, Google Bard (Gemini). Account creation. First prompt.
27.07.2026 to 01.08.2026	Week 2	Theory: Key AI Types - ML, NLP, Computer Vision (Conceptual only) with business examples. Lab: Hands-on - ChatGPT vs Gemini comparison. Prompting Basics - What is a good prompt?
03.08.2026 to 08.08.2026	Week 3	History & Evolution of AI in Business - Rule-based to GenAI. Canva AI - Poster making.
10.08.2026 to 15.08.2026	Week 4	Applications in Indian Context - NITI Aayog, sectors, Digital India. Lab: AI Dashboards - Google Sheets AI - Explore feature set data analysis. Assignment-1
17.08.2026 to 22.08.2026	Week 5	Lab: Prompt Engineering Workshop - Bad vs Good Prompt. Activity - Bad: "Marketing idea do" vs Good:
24.08.2026 to 29.08.2026	Week 6	Unit-I Lab: Assignment-1 Submission
31.08.2026 to 05.09.2026	Week 7	Unit-II Marketing - Targeted ads, Chatbots. Finance - Fraud Detection. Credit Scoring. Lab: Unit-II AI Project Application Starts
07.09.2026 to 12.09.2026	Week 8	Marketing Case Studies. Lab: Find how a company uses AI in various sectors. Test-1
14.09.2026 to 19.09.2026	Week 9	Finance - How AI learns pattern Scoring. Lab: Use a simple tool to analyze related case.
21.09.2026 to 26.09.2026	Week 10	HR - Resume Screening. Lab: contd.
28.09.2026 to 03.10.2026	Week 11	Operations -. Ethical Issues: Privacy, Bias, Misuse. Assignment-2.
05.10.2026 to 10.10.2026	Week 12	Ethical Issues in detail - Privacy, Misuse. Responsible AI. Lab: Project contd.
12.10.2026 to 17.10.2026	Week 13	Lab: Project File Completion
19.10.2026 to 24.10.2026	Week 14	Assignment-2 Submission + Internal Practical
26.10.2026 to 31.10.2026	Week 15	What is ChatGPT? Difference between Trends & Tableau? What is your project? What is prompting? Test-2
11.11.2026 to 14.11.2026	Week 16	Internal Viva.
16.11.2026 to 21.11.2026	Week 17	Lab work.
23.11.2026 to 28.11.2026	Week 18	Syllabus Completion.
30.11.2026 to 04.12.2026	Week 19	Final Revision.

Teacher's Signature 

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GOVERNMENT COLLEGE FOR WOMEN, HISAR

Lesson Plan July 2026 to November/December 2026

Name of Teacher: Dr. Anita Taneja

Class: - B.B.A. III Semester

Subject:- Indian Financial System

Subject Code:- 24BBA0303T

External Marks - 70

Internal Marks- 30

Total Marks - 100

Date	Week	Topics to be covered
01.08.2026	Week 1	Introduction about the syllabus and examination pattern
03.08.2026 to 08.08.2026	Week 2	Indian Financial System – An Overview: Financial System: meaning, functions and components;
10.08.2026 to 15.08.2026	Week 3	An overview of Indian financial system: Phase I: Pre-1951 organisation, Phase II: 1951 to Mid-eighties organisation,
17.08.2026 to 22.08.2026	Week 4	Phase III: Post Nineties Organisation; Role of financial system in economic development.
24.08.2026 to 29.08.2026	Week 5	Financial Markets: Money market: meaning, constituents and functions;
31.08.2026 to 05.09.2026	Week 6	money market instruments;
07.09.2026 to 12.09.2026	Week 7	Capital market: Primary market - meaning, functions. Unit Test
14.09.2026 to 19.09.2026	Week 8	Public issues: types and procedure of IPO;
21.09.2026 to 26.09.2026	Week 9	Secondary market - meaning, functions of stock exchanges, Listing of securities;
28.09.2026 to 03.10.2026	Week 10	SEBI: objectives and functions.
05.10.2026 to 10.10.2026	Week 11	Financial Institutions: Banking institutions: structure of banking system in India; Unit Test
12.10.2026 to 17.10.2026	Week 12	Commercial banks- types and functions; RBI: objectives and functions; NPAs; Key digital initiatives by commercial banks in India;
19.10.2026 to 24.10.2026	Week 13	Development Financial Institutions: Objectives and Classification; introduction to SIDBI, NABARD,
26.10.2026 to 31.10.2026	Week 14	EXIM Bank and SFCs
11.11.2026 to 14.11.2026	Week 15	Financial Instruments: Shares, Debentures/Bonds including Floating Rate Bonds, Zero Coupon Bonds,
16.11.2026 to 21.11.2026	Week 16	Deep discount bonds; Warrants, Derivatives: Futures, Options,
23.11.2026 to 28.11.2026	Week 17	swaps. ADRs, GDRs and IDRs.
30.11.2026 to 04.12.2026	Week 18	Revision and Tests

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GOVERNMENT COLLEGE FOR WOMEN, HISAR

Lesson Plan July 2026 to November/December 2026

Name of Teacher: Mrs. Komal Verma and Preeti Soni

Class: - BBA SEC II

Subject: Entrepreneurship and New Business Creation

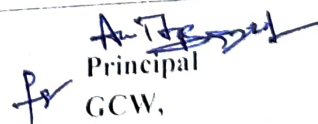
Subject Code: 24SEC0307P

External Marks - 50 Internal Marks- 25 Total Marks - 75

Date	Week	Topics to be covered
20.07.2026 to 25.07.2026	Week 1	Meaning and concept, attributes and mindset of entrepreneurial and intrapreneurial leadership, their role in economic development.
27.07.2026 to 01.08.2026	Week 2	An understanding of how to build entrepreneurial mindset, skillsets, attributes and networks while on campus.
03.08.2026 to 08.08.2026	Week 3	Core Teaching Tool: Simulation, Game, Industry Case Studies (Personalized for students - 16 industries to choose from), Venture Activity
10.08.2026 to 15.08.2026	Week 4	Understanding and analysing the macro-Problem and Industry perspective, technological, socio economic and urbanization trends and their implication on new opportunities. Assignment - 1
17.08.2026 to 22.08.2026	Week 5	Identifying passion, identifying and defining problem using Design thinking principles.
24.08.2026 to 29.08.2026	Week 6	Understanding Customer Jobs-to-be-done and crafting innovative solution design to map to customer's needs and create a strong value proposition
31.08.2026 to 05.09.2026	Week 7	Developing Problem-solution fit in an iterative manner
07.09.2026 to 12.09.2026	Week 8	Understanding prototyping and MVP, Developing a feasibility prototype with differentiating value, features and benefits
14.09.2026 to 19.09.2026	Week 9	Initial testing for proof-of-concept and iterate on the prototype, Core Teaching Tool: Venture Activity, no-code Innovation tools, Class activity
21.09.2026 to 26.09.2026	Week 10	Opportunity Assessment and Sizing, Core Teaching Tool: Class and Venture Activity. Class test- 1
28.09.2026 to 03.10.2026	Week 11	Introduction to Business model
05.10.2026 to 10.10.2026	Week 12	Types, Lean approach, 9 block lean canvas model, riskiest assumptions to Business models. Assignment - 2
12.10.2026 to 17.10.2026	Week 13	Importance of Build - Measure - Learn approach
19.10.2026 to 24.10.2026	Week 14	Business planning: components of Business plan- Sales plan, People plan and financial plan
26.10.2026 to 31.10.2026	Week 15	Financial Planning: Types of costs, preparing a financial plan for profitability using financial template, understanding basics of Unit economics and analysing financial performance. Class test- 2
11.11.2026 to 14.11.2026	Week 16	Introduction to Marketing and Sales, Selecting the Right Channel, creating digital presence, building customer acquisition strategy
16.11.2026 to 21.11.2026	Week 17	Choosing a form of business organization specific to your venture, identifying sources of funds: Debt & Equity, Map the Start-up Lifecycle to Funding Options.
23.11.2026 to 28.11.2026	Week 18	Core Teaching Tool: Founder Case Studies – Sama and SecurelyShare; Class activity and discussions; Venture Activities
30.11.2026 to 04.12.2026	Week 19	Syllabus revision


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